

NABANITA SEN BEKKERS

Nabanita.sen@gmail.com

Nabanita has over ten years professional experience in private sector development with project implementation and results measurement and is a Donor Committee for Enterprise Development (DCED) approved auditor of the Standard for Results Measurement. She played a vital role in setting up the results measurement system in Katalyst Bangladesh, Trademark East Africa, MSME Cambodia, M4C amongst others. In this role she also provided technical input to designing and implementing interventions that would create systemic and sustainable change. Nabanita is also supporting DCED with its work in results measurement. She has authored several technical papers and case studies on implementing the Standard for results measurement including and also co-authored the DCED Reader on measuring private sector development in 2012. Nabanita's contributions and fields of interest are in results measurement, pro-poor growth strategies, combining market-led development with other systemic development approaches.

CURRENT CONSULTANCY & TRAINING EXPERIENCE:

- Director of Opportunities Unlimited B.V. Opportunities Unlimited is a consulting firm that provides technical support to programmes working in Private Sector Development. It also partners with Hans Posthumus Consultancy (HPC) to provide training on Market Development and Results Measurement.
- Trainer for several trainings and workshops on M4P and results measurement. (Training on M4P and Results Measurement, Lusaka – November 2013; Workshop on Results Measurement, Bangkok – January 2012; Introductory Course on the Results Measurement, Kuala Lumpur – October 2010; Training on Private Sector Development, Bangladesh – January 2011; etc.). Currently developing new M4P course along with HPC.
- Involved with various projects including Nepal Market Development Programme (NMDP), Swisscontact Katalyst, Ausaid Enterprise Challenge Fund, TRADEMARK East Africa, Swisscontact M4C, Pacific Financial Inclusion Programme (PFIP), Financial Services Development Zambia (FSDZ), Australia Indonesia Partnership for Promoting Rural Income through Support for Markets in Agriculture (AIP-PRISMA) for providing support and mentoring to project staff to help them with results measurement and project implementation using the M4P approach. The aims of these missions included helping staff with sector analysis, sector strategies, partner selections, results chains and measurement plan development, baseline and impact assessment design and implementation, measuring systemic change amongst others.
- Conducted studies to compare the results measurement system for Swisscontact Katalyst, Swisscontact M4C, PPSE Kosovo, Enterprise Challenge Fund, AIP PRISMA's and Pacific Financial Inclusion Programme with the DCED Standard for results measurement.
- Auditor of the DCED Standard.
- Designed and conducted an evaluation along with LEI Wageningen University for Swisscontact Katalyst on its overall impact on maize sector in Bangladesh.

RELEVANT PROFESSIONAL EXPERIENCE:

Donor Committee for Enterprise Development, Cambridge, UK

Results Measurement Specialist

January 2010 – 2014, 2016 – ongoing

- Support different programmes to set up a results measurement system aligned with the DCED Standard in the form of workshops, hand-on consultancies, and seminars.
- Prepare resources (theoretical guidance, examples, case studies) on results measurement. Wrote a series of ten case studies on the experience of different programmes in working towards applying the different elements of the Standard to results measurement. Prepared technical guidance on implementing the different elements of DCED Standard (all available on DCED website: <http://enterprise-development.org/page/implementing-standard>).
- Prepared Reader on Measuring Results in Private Sector Development (<http://www.enterprise-development.org/download.aspx?id=1734>)
- Auditor of the Standard for Results Measurement.

Swisscontact South Asia Regional Office, Dhaka, Bangladesh

Private Sector Development Advisor and Results Measurement Specialist

June 2009 – June 2012

- Set up and guided different projects within Swisscontact South Asia Regional Office to work with a systemic development approach, including two EC funded skills development programmes, Nepal Market Development Programme, Katalyst. Making Markets work in the Chars (M4C).
- Worked with NMDP in project inception phase to help in designing interventions that were using M4P approach and setting a rigorous MRM system to monitor progress in these interventions.
- Facilitated setting up and operationalizing the implementation of Monitoring and Evaluation framework for Swisscontact Programmes in South Asia.

Swisscontact-Katalyst (Funded by DFID, SDC, CIDA and Embassy of Netherlands and implemented by GTZ and Swisscontact), Dhaka, Bangladesh

Business Consultant

August 2006 – May 2009

- Worked effectively following the principles of Business Development Services and M4P approach.
- Worked closely with manager in developing the Monitoring & Evaluation system for the organization and helped in preparing the M&E manual.
- Developed a M&E framework that is compliant with the Donor Committee for Enterprise Development (DCED) Results Measurement Initiative to prepare the organization for the DCED audit, which was successfully undertaken.
- Performed research and fundamental analysis on surveys assigned to research organizations as well as on those conducted internally.
- Conducted sector analysis and designed interventions that would lead to systemic change.
- Prepared statistically based models, income and job forecasts for different sectors under coverage.

- Involved in working groups to outline strategies for measuring new entrants, sector growth through expansion of existing SMEs, outlining how income created within Katalyst sectors have an influence on outside sectors and defining the poverty strategy undertaken by Katalyst.
- Conducted trainings for new recruits and partner organizations on M&E techniques.
- Assisted in preparing Project Document and Business Plan for the project.
- Managed, led and coordinated a team as their Unit Chair.

EDUCATION:

University of Toronto (St. George Campus)

Toronto, Canada

Honors Bachelor of Science

September 2001 - December 2005

(Actuarial Science Specialist, Economics Major)

OTHER SKILLS:

- Proficient in MS Office.
- Experienced in Statistical analysis and use of software including Minitab, SAS and SPSS.
- Fluent in English and Bengali.
- Comfortable working together in a team as well as independently.

REFERENCES:

- **Jim Tanburn** (Co-ordinator, DCED Secretariat)
Tanburn@enterprise-development.org
- **Manish Pandey** (Country Director, Swisscontact South Asia Regional Office)
manish.pandey@swisscontact.org.bd
- **Peter Roggekamp** (Former Team Leader, CAVAC, Cambodia; Former General Manager of Swisscontact Katalyst Bangladesh)
peterroggekamp@cavackh.org